30년 전통의 닭고기 가공 제조업



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- 이 회사에는 2,005명의 직접 직원과 2,000명 이상의 간접 직원이 있습니다. 공장은 2교대로 운영되며 한 달에 세 번 토요일에 근무합니다.
- 현재 생산 능력은 하루 520톤, 월 11,500톤입니다. 2022년 12월부터는 생산 능력이 하루 620톤으로 늘어날 예정입니다.
- 한국, 일본, 레바논, 이란, 예멘, 남아프리카공화국, 쿠바 등 다양한 해외 시장에 수출할 수 있는 역량을 갖추고 있습니다. 또한 현재 중국, 멕시코, 칠레에 수출하기 위한 인증 절차를 진행 중입니다.
- 이 회사는 베트남, 북한, 이란, 홍콩, 페루, 볼리비아에 정기적으로 수출하고 있습니다. 또한 벨기에와 스페인에 반려동물 사료를 수출하고 있습니다.
- 이 회사는 상파울루 주에 진출해 있으며, 수도와 대도시 지역에 더 중점을 두고 있습니다. 또한 남부, 북동부, 리우데자네이루 시장에도 서비스를 제공하고 있습니다.
- 이 회사는 하루에 30만 마리의 새를 사육하고 있습니다. 이 중 25만 마리는 자체 시설에서 처리하고, 나머지 5만 마리는 초과 생산량을 처리하기 위해 외부에 위탁하거나 제3자에게 판매합니다.

자체 매트릭스 및 인큐베이터

생산 중인 매트릭스: 350,000마리-9코어-37창고
배열 구성: 235,000마리-4코어-21창고
계란 생산량: 월 800만 개.

식품 공장 1

펠렛화 사료의 생산 능력은 시간당 45톤, 월 생산량은 최대 27,000톤/월입니다;

사료 공장 2

생산 능력은 시간당 22톤, 월 생산량은 최대 13,200톤입니다;

서비스에는 상파울루와 리우데자네이루에서 배송을 위한 130대의 고유한 트럭으로 구성된 아웃소싱 차량이 포함됩니다.

회사는 효율적인 운영을 위해 전산화된 물류 인텔리전스 시스템과 차량 추적을 활용합니다.

TARGET PRICE
$575,000,000

GROSS REVENUE
$350,000,000

EBITDA
$56,100,000

BUSINESS TYPE
제조업 - 식품·음료 및 농산물 가공

COUNTRY
브라질

BUSINESS ID
L#20230454

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상파울루와 리우데자네이루의 배송을 위한 130대의 전용 트럭과 물류 인텔리전스 및 차량 추적 전산 시스템을 갖춘 아웃소싱 차량 운영

재무 성과

2020: 2020년: 매출 1억 9,300만 달러 / EBITDA 19%
2021: 2021년: 매출 2억 6,700만 달러 / EBITDA 17%
2022년: 매출 3억 3천만 달러 / EBITDA 17%

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