

재배치 가능한 오디오 제품 디자이너 및 제조업체





2000년에 설립된 이 회사는 주로 헤드폰을 비롯한 특허받은 오디오 제품의 설계 및 제조업체로 운영되고 있습니다. 이 제품군은 아시아, 유럽, 북미의 뮤지션과 전문 스튜디오 엔지니어를 위해 맞춤 제작되어 가장 순수한 음악 경험을 추구하는 사람들의 요구를 충족합니다.

마케팅 전문 지식이 있는 개인에게는 지적 재산(IP)을 획득할 수 있는 기회가 제공됩니다. 이러한 구매자는 당사의 IP와 제품 품질을 활용하여 헤드폰의 유통을 추가 판매 채널로 확장할 수 있습니다. 한 쉼마다 100~200달러에 판매되는 이 헤드폰은 극도의 소음 차단, 고정밀 오디오, 귀에 쏙 들어오는 편안함의 독특한 조화를 제공하는 안목 있는 음악 애호가에게 이상적인 선택입니다.

7개의 특허와 3개의 등록 상표로 보호되는 독점적인 제품과 디자인에 중점을 두어 유선 오버이어 헤드폰 시장에서의 입지를 유지해 왔습니다. 헤드폰은 AKG, 오디오테크니카, 비츠, 보스, 젠하이저, 슈어, 스컬캐니, 소니 등 잘 알려진 제조업체의 제품을 지속적으로 능가합니다. 특히 이러한 제조업체에서 생산한 헤드폰은 특정 주파수에서 소음 감소 기능을 측정하는 반면, 광범위한 주파수에서 뛰어난 성능을 발휘합니다.

딜러, 유통업체, 보증업체, 오리지널 장비 제조업체 및 사용자와의 전략적 제휴는 당사 제품의 뛰어난 성능을 입증합니다. 이러한 제휴를 통해 잠재적 IP 소유자는 미래의 성장 기회를 포착할 수 있습니다.

잠재적 구매자는 IP 및 전략적 제휴 외에도 5,000평방피트 이하의 조립 및 유통 시설을 필요로 합니다. 이 시설은 전 세계 거의 모든 지역에 위치할 수 있습니다. 추가적인 마케팅 활동 없이도 2022년 한 해 동안 판매자의 재량 수익 30만 달러와 함께 100만 달러에 가까운 매출을 달성할 것으로 경영진은 예상하고 있습니다.

TARGET PRICE

\$5,000,000

GROSS REVENUE

\$1,000,000

EBITDA

\$300,000

BUSINESS TYPE

오디오

COUNTRY

미국

BUSINESS ID

L#20230558

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