

산업용 전기 및 컨트롤러 제조 사업





2021년 전년 대비 성장 전망치는 25% 증가한 총매출 125만 달러, 수익은 25만 3,000달러입니다. 캔자스에 위치한 이 업체는 산업용 컨트롤러를 포함한 전기 장비의 설계 및 제조를 전문으로 하며, 마스터 유통업체, OEM 및 딜러에게 판매합니다. 1990년대 초부터 운영된 이 회사는 캐나다와 주변 국가를 포함한 북미 전역의 대규모 최종 사용자 고객에게 다양한 자료와 서비스를 제공하고 있습니다. 이 비즈니스는 건설 산업에 중점을 두고 다양한 사용자 지정과 다양한 재고를 제공하며, 역사적으로 최대 3백만 달러의 매출을 올렸습니다.

18,000평방피트의 넓은 관리 시설에는 리셉션 공간, 개방형 회의실, 여러 개의 사무실, 생산 및 보관 공간이 있습니다. 이 부동산의 상태는 매우 우수하며 확장 기능을 제공하며, 이 모든 것이 요청 가격인 40만 달러에 포함되어 있습니다. 판매자는 인수 후에도 계속 근무할 의향이 있는 15명의 비노조 직원으로 구성된 숙련된 팀의 지원을 받습니다. 또한 판매자는 12개월에서 24개월까지 전환 기간을 연장할 수 있습니다.

제품 발전에 중점을 두고, 특히 CAN 버스 디자이너를 추가하는 등 엔지니어링 팀을 다양화하는 등 새로운 성장 기회를 모색하고 있습니다. 현재 소셜 미디어 홍보 및 추천 소스 외에도 최근 웹사이트 개발 및 직접 광고 프로그램을 통해 마케팅 수단을 이용할 수 있습니다.

전년도에는 1,061,621달러의 매출과 78,730달러의 재량 수익으로 1,061,621달러의 수익을 달성했습니다. 다른 거래 구조도 협상 가능

TARGET PRICE

\$1,700,000

GROSS REVENUE

\$1,061,621

EBITDA

\$0

BUSINESS TYPE

제조업

ESTABLISHED

1991

COUNTRY

미국

BUSINESS ID

L#20230569

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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