

40년 전통의 사우디 빵집 사업





40

성공적인 파트너십의 검증된 기록을 통해 고객에게 수직 통합 솔루션을 제공하는 전문 베이커리 제품 분야의 40년 업계 리더입니다.

제품 포트폴리오

첨단기술을 활용하여 다양한 베이커리 품목을 자동화 라인에서 생산하는 회사입니다. 빵빵, 사몰리, 사모사 앞, 크루아상, 스위트 롤, 토르티야, 케이크, 샤부라.

생산 효율성

생산 라인은 최적의 효율성을 위해 전략적으로 설계되었습니다.

소매점 존재

현재 사우디아라비아에는 바클라바와 같은 갓 만든 과자와 베이커리 제품을 판매하는 회사 소유 소매점이 3개 있습니다.

유통 네트워크

효율적인 물류 운영으로 20여 대의 배송 밴이 매일 또는 격일로 전국 주요 지역에 제품을 배송합니다.

시장 도달 범위

제품은 다양한 판매 채널을 통해 슈퍼마켓, 편의점, 병원에 전략적으로 배치됩니다.

성장 기회

현재 공장은 25%의 생산능력으로 운영되고 있지만 리야드와 제다로 확장하기 위해 슈퍼마켓 체인과 계약을 맺고 있습니다. 재무 구조 조정을 통해 가용 용량을 최대한 활용할 수 있습니다.

TARGET PRICE

\$37,000,000

GROSS REVENUE

\$6,000,000

BUSINESS TYPE

제조업

COUNTRY

사우디 아라비아

BUSINESS ID

L#20240611

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM