

# 25세 미국인 종합 건설업자





## 25

플로리다 북부에 위치한 이 25년 된 회사는 지하 유틸리티, 상업용 부지 개발, 굴착, 토공, 이사, 철거, 개간 및 콘크리트 프로젝트와 같은 토목 인프라를 전문으로 합니다. 또한 비즈니스는 고품질 아스팔트 포장, 도로, 연석 및 보도에 대해 1년간 인건비 보증을 제공합니다.

2023년 매출은 170% 증가한 2,350만 달러로, 조정 EBITDA는 190% 증가한 1,040만 달러로 증가했습니다! 2024년을 시작하며 2천만 달러 이상의 수주잔고를 보유하고 있어 최근의 성장세가 지속될 것으로 보이며, 지난 4년 동안 매출과 수익성 모두에서 지속적인 발전을 경험했습니다.

매출 집중도가 높지 않은 다양한 고객층을 보유하고 있어 대부분의 업무가 상업 시장에서 이루어지고 있지만, 정부 프로젝트에도 참여할 수 있도록 승인받았습니다.

현재 구매 가능한 업무 공간은 총 3,400평방피트 규모의 두 개의 주요 시설이 한 쌍을 이루고 있습니다. 5.3에이커가 넘는 부지에 사무실, 공구 보관 공간, 차량을 위한 넓은 마당을 갖추고 있으며 600만 달러가 넘는 건설 장비가 포함되어 있습니다!

100명의 비노조 직원이 있으며, 이 중 상당수는 장기 근무한 직원으로 구매자가 원할 경우 인수 후에도 계속 근무할 가능성이 높습니다.

### TARGET PRICE

\$24,000,000

### GROSS REVENUE

\$23,427,000

### EBITDA

\$10,575,000

### BUSINESS TYPE

서비스

### FF&E

2022년에 \$2,600,000의 새로운 FF&E를 구입하면 \$7,600,000입니다!

### INVENTORY

\$980,000

### REASON FOR SELLING

은퇴가 다가오고 있거나 다른 관심사를 추구하는 중

### COUNTRY

미국

### BUSINESS ID

L#20240670

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

[www.mergerscorp.com](http://www.mergerscorp.com)



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)