

25세 미국인 종합 건설업자



MERGERSCORP

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플로리다 북부에 위치한 이 25년 된 회사는 지하 유틸리티, 상업용 부지 개발, 굴착, 토공, 이사, 철거, 개간 및 콘크리트 프로젝트와 같은 토목 인프라를 전문으로 합니다. 또한 비즈니스는 고품질 아스팔트 포장, 도로, 연석 및 보도에 대해 1년간 인건비 보증을 제공합니다.

2023년 매출은 170% 증가한 2,350만 달러로, 조정 EBITDA는 190% 증가한 1,040만 달러로 증가했습니다! 2024년을 시작하며 2천만 달러 이상의 수주잔고를 보유하고 있어 최근의 성장세가 지속될 것으로 보이며, 지난 4년 동안 매출과 수익성 모두에서 지속적인 발전을 경험했습니다.

매출 집중도가 높지 않은 다양한 고객층을 보유하고 있어 대부분의 업무가 상업 시장에서 이루어지고 있지만, 정부 프로젝트에도 참여할 수 있도록 승인받았습니다.

현재 구매 가능한 업무 공간은 총 3,400평방피트 규모의 두 개의 주요 시설이 한 쌍을 이루고 있습니다. 5.3에이커가 넘는 부지에 사무실, 공구 보관 공간, 차량을 위한 넓은 마당을 갖추고 있으며 600만 달러가 넘는 건설 장비가 포함되어 있습니다!

100명의 비노조 직원이 있으며, 이 중 상당수는 장기 근무한 직원으로 구매자가 원할 경우 인수 후에도 계속 근무할 가능성이 높습니다.

TARGET PRICE

\$24,000,000

GROSS REVENUE

\$23,427,000

EBITDA

\$10,575,000

BUSINESS TYPE

서비스

FF&E

2022년에 \$2,600,000의 새로운 FF&E를 구입하면 \$7,600,000입니다!

INVENTORY

\$980,000

REASON FOR SELLING

은퇴가 다가오고 있거나 다른 관심사를 추구하는 중

COUNTRY

미국

BUSINESS ID

L#20240670

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

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