

조경 및 조경 회사





파티오, 진입로, 수영장 데크, 화덕, 옹벽, 퍼걸러 및 야외 주방을 전문으로 하는 평판이 높은 하드스케이프 설치 회사입니다.

15년 이상의 경험을 가진 이 회사는 고품질 서비스와 고객 만족에 중점을 두는 것으로 유명하며 여러 상을 수상했습니다.

2020년에 새로운 소유주가 인수하여 매출이 크게 성장했으며, 숙련된 팀과 함께 우수성의 유산을 이어가고 있습니다.

주요 세부 정보:

- 2023년: 380만 달러, 전년 대비 21% 성장한 79만 달러.
- 2021년부터 2023년까지 29%의 매출 연평균 성장률.
- 운영 효율성이 개선되어 SDE 마진이 2021년 19%에서 2023년 21%로 증가했습니다.
- 8~10주간의 프로젝트 백로그를 유지합니다.
- 상업용 프로젝트 50%와 주거용 프로젝트 50%로 수익의 균형을 맞춥니다.
- 팀의 핵심 멤버는 창업 당시부터 비즈니스와 함께 해왔습니다(2명의 소유주와 함께 일함).
- 성장 기회에는 소매업, 지역, 새로운 서비스로의 확장이 포함됩니다.
- 장비 및 차량: \$240k.
- 재고: \$16만

TARGET PRICE

\$3,990,000

BUSINESS TYPE

건설 프로젝트

COUNTRY

미국

BUSINESS ID

L#20240689

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