

강력한 매출 성장과 전략적 위치로 미국에서 번창하는 가축 경매 사업





- 미주리주 북중부에 위치한 가축 경매 전문 업체입니다. 가축 위탁을 활용하는 공급 파트너를 통해 송아지, 비육우, 도축 품종 및 황소를 거래합니다.
- 수익 성장: 2021년 320만 달러에서 2023년 500만 달러로 증가하여 성공적인 비즈니스 궤적을 보여주고 있습니다.
- 2024년 예상: 6,410,000달러의 매출과 275만 달러의 판매자 재량 수익(SDE)을 목표로 합니다.
- 시설: 새로운 가축 축사, 사무실 공간, 고급 레스토랑을 갖춘 잘 갖춰진 경매 건물이 포함되어 있습니다.
- 부동산: 요청 가격으로 제공되는 이 부동산은 리모델링된 섹션, 지붕, 콘크리트 패드, 새로운 게이트, 업데이트된 축사 조명 등 운영 효율성을 갖춘 전략적 위치에 있습니다.
- 구역 설정 및 확장 가능성: 토지는 카운티 사용을 위해 구역이 지정되어 있으며, 비즈니스 확장 및 온라인 참여를 강화할 수 있는 기회가 있습니다.
- 마케팅 전략: 유지 관리되는 웹사이트, 농업 관련 신문에 지속적인 인쇄 광고, 충성도 높은 고객층의 강력한 구두 추천을 활용합니다.
- 노동력: 93명의 비노조 직원과 계약직으로 구성되어 있으며, 최대 3년의 전환 기간 동안 안정성을 제공하기 위해 매각 후에도 남아있을 가능성이 높습니다.

키포인트

부동산 포함: 290만 달러

- 판매 유형: 자산 또는 주식
- 장비: \$707,613
- 사업 유형: 가축 경매
- 회사 유형: S - 기업
- SIC 코드: 5154
- 시작 날짜: 1990년 시작.
- 연간 이직률:
- 미수금: 연간 8.4배.
- 자산: 연간 2.5배.
- 평균 18.1%의 성장률!

TARGET PRICE

\$10,300,000

GROSS REVENUE

\$5,037,400

EBITDA

\$2,092,379

BUSINESS TYPE

소매 기타

FACILITIES

40에이커 규모의 시설에는 약 10만 평방피트의 운영 공간이 있습니다.

COUNTRY

미국

BUSINESS ID

L#20240786

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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