MERGERSCORP

역사적 자산 관리 사업



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키프로스 증권거래위원회(CySEC)의 규제를 받는, 입지가 탄탄한 역사 깊은 자산 운용 회사를 인수할 수 있는 절호의 기회입니다.

주요 특징

규제 준수: CySEC의 규제를 받는 기업으로서, 당사는 최고 수준의 규정 준수 및 지배 구조 기준을 엄수하여 투자자의 신뢰와 운영의 건전성을 보장합니다.

견실한 운용자산(AUM): 4억 5천만 유로에 달하는 운용자산(AUM)을 바탕으로, 이 기업은 막대한 고객 자산을 유치하고 관리할 수 있는 역량을 입증했으며, 이는 지속적인 성장과 수익성을 위한 견고한 기반을 마련해 주었습니다.

견실한 수익원: 이 사업은 연간 약 150만~175만 유로의 매출을 창출하며, 다양한 투자자의 요구를 충족시키는 다채로운 투자 전략 포트폴리오와 더불어 자산 관리 및 고객 유지 측면에서의 탁월한 역량을 입증하고 있습니다.

시장 입지: 경쟁이 치열한 자산운용 업계에서 입지를 다진 당사는 충성도 높은 고객층과 기관 및 개인 투자자들과의 탄탄한 관계를 바탕으로 상당한 시장 지위를 확보하고 있습니다.

성장 잠재력: 자산운용 산업이 지속적으로 발전함에 따라, 새로운 투자 상품 출시, 추가 시장 부문 공략, 기술 발전을 활용해 서비스 제공 및 고객 참여도를 제고하는 등 다양한 확장 기회가 존재합니다.

이 역사적 자산 운용 사업은 자산 운용 부문 내에서 포트폴리오를 강화하고자 하는 투자자나 기업에게 이상적인 인수 대상입니다. 입증된 실적, 탄탄한 재무 구조, 그리고 규제 당국의 지원을 바탕으로, 이 기회는 역동적인 투자 환경에서 지속적인 성공과 확장을 이룰 준비가 되어 있습니다.

키포인트

- 주요 서비스 / 자문 서비스 / 포트폴리오 관리
- 대략. 고객 400명 (그리스인·키프로스인)
- 낮은 고객 집중도
- 비용 효율적인 전문 팀 (연간 30만~32만 5천)
- 스위스 / 룩셈부르크 / 아랍에미리트(UAE) 수탁 은행
- 키프로스 법에 따른 액티브 펀드

TARGET PRICE

$ 9,750,000

GROSS REVENUE

$ 2,600,000

EBITDA

$ 1,100,000

BUSINESS TYPE

자산 관리

COUNTRY

키프로스

BUSINESS ID

L#20250891

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- 수익원:
    - 운용 수수료
    - 레트로
    - 성과 보수
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