

선도적인 핀테크 및 IT 서비스 기업





IT

코스타리카에서 매우 성공적이고 상호 보완적인 기술 회사 두 곳을 인수할 수 있습니다. 총 82명의 직원이 근무하는 이 회사들은 각 분야에서 선두를 달리고 있습니다:

1. 기업 A: 전자 결제 및 금융 기술 솔루션을 전문으로 하는 최고의 핀테크 기업입니다.
2. 회사 B: 기술 리소스의 컨설팅 및 아웃소싱을 제공하는 기존 IT 서비스 제공업체

하이라이트

- 시장 리더십: 두 회사 모두 각 분야에서 인정받는 리더로, 주로 금융 기관과 정부 기관을 비롯한 50개 이상의 고객에게 서비스를 제공하고 있습니다.
- 보완 서비스: 핀테크 솔루션, IT 컨설팅, 아웃소싱을 아우르는 시너지 서비스 제공
- 지속적인 성장: 3년 매출 연평균 성장률 18.4%(2022-2024년)
- 다양한 고객층: 은행, 협동조합, 연기금, 신용 조합 및 정부 기관 포함
- 숙련된 경영진: 수십 년의 업계 경험을 가진 두 명의 노련한 기업가가 이끌고 있습니다.

제품 및 서비스 포트폴리오

A 기업(핀테크)

- 전자 결제 솔루션
- 옴니채널 디지털 뱅킹 플랫폼
- 디지털 문서 관리 및 인증 시스템

B 기업(IT 서비스)

- IT 아웃소싱(Microsoft 및 오라클 기술)
- ERP, CRM, 핵심 뱅킹 및 핵심 지자체 시스템을 위한 컨설팅 서비스
- 전문화된 지방세 관리 솔루션

투자 근거

1. 시장 기회: 코스타리카 및 그 밖의 국가에서 핀테크 및 IT 서비스에 대한 수요 증가를 활용하세요.
2. 확장 가능한 비즈니스 모델: 새로운 시장 및 서비스 제공으로의 확장 가능성
3. 강력한 고객 관계: 주요 금융 기관과 오랜 기간 파트너십을 유지해 왔습니다.
4. 혁신적인 기술: 지속적인 R&D 투자를 통한 독자적인 솔루션
5. 유능한 인력: 업계 전문성을 갖춘 82명의 숙련된 직원으로 구성된 팀

TARGET PRICE

\$ 20,000,000

GROSS REVENUE

\$ 10,700,000

EBITDA

\$ 1,960,000

BUSINESS TYPE

서비스

COUNTRY

코스타리카

BUSINESS ID

L#20250868

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