

# 수익성 있는 가금류 사업



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니코시아에 본사를 둔 이 가금류 업체는 업계에서 25년 이상의 경험을 바탕으로 고품질 육계 닭고기 제품을 제공하며 키프로스 전역에서 높은 명성을 쌓아왔습니다. 50개의 정육점, 45개의 레스토랑, 3개의 대형 슈퍼마켓 등 90개 이상의 고객사에 서비스를 제공하고 있는 이 회사는 꾸준한 3.4%의 연평균 성장률(CAGR)을 달성하고 20.1%의 견고한 EBITDA 마진을 유지하고 있습니다. 직접 판매 모델로 운영되는 이 회사는 충성도 높은 고객 기반과 장기적인 비즈니스 관계의 이점을 활용하여 일관된 수익 안정성을 보장합니다. 이 확고한 비즈니스는 지속적인 성장과 성공을 위한 안정적인 기반을 제공하는 훌륭한 매각 기회를 제공합니다. 마침내 사내 도축장에 필요한 모든 면허를 취득하고 최종 승인을 기다리고 있습니다. 이 시설이 가동되면 회사의 상각전영업이익(EBITDA)이 19% 증가한 54만 9천 유로로 증가할 것으로 예상됩니다.

#### 제품 및 서비스 개요

이 비즈니스는 고품질 육계 닭고기 제품을 전문으로 하며 키프로스 전역에 잘 구축된 유통망을 통해 슈퍼마켓, 정육점, 레스토랑 및 도매업체에 납품하고 있습니다.

#### 시설 개요

이 비즈니스는 니코시아의 개인 소유 시설에서 운영되며, 확장할 수 있는 인접 토지가 있습니다. 여기에는 가금류 양식 인프라, 효율적인 유통 시스템, 냉장 배송 차량이 포함됩니다.

#### 대문자 표기 개요

이 회사는 자체 운영으로 자금을 조달하며, 작년 기준 230만 유로의 매출을 올렸습니다. 두 명의 동등한 주주(각각 50%)가 개인 소유이며, 부채는 약 10만 유로, 현금 보유액은 52만 5천 유로입니다.

#### TARGET PRICE

\$ 3,800,000

#### GROSS REVENUE

\$ 2,300,000

#### EBITDA

\$ 460,000

#### BUSINESS TYPE

제조업

#### COUNTRY

키프로스

#### BUSINESS ID

L#20250869

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