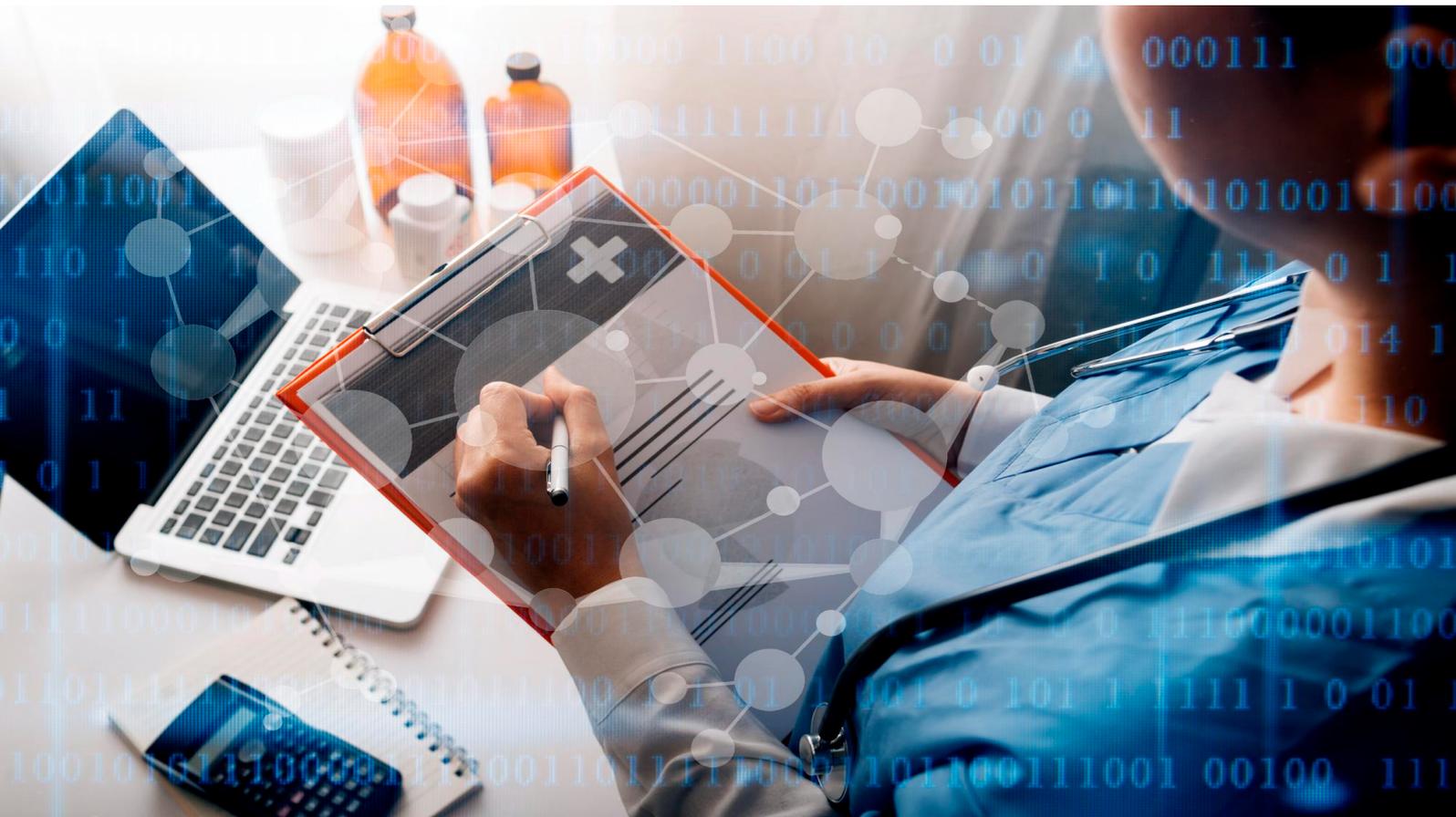


빠르게 성장하는 약물감시 SaaS 리더



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SaaS

방갈로르에 본사를 두고 미국, 영국, 유럽에 지사를 두고 있는 빠르게 성장하는 클라우드 네이티브 SaaS 회사로, 글로벌 생명과학 산업을 위한 약물감시(PV) 및 임상시험 IT 솔루션을 전문으로 합니다. 이 회사는 접수, 사례 처리, 규제 제출, 신호 감지를 결합한 올인원 플랫폼을 제공하여 IT 비용을 최대 70%까지 절감하고 규정 준수 시간을 30%까지 단축합니다.

2017년에 설립된 이 회사는 인도에 65명 이상의 직원으로 구성된 도메인 전문 팀을 보유하고 있으며, 15개국 이상에서 100개 이상의 직접 고객과 160개 이상의 최종 고객을 지원하고 있습니다.

핵심 플랫폼 기능

- AS2 게이트웨이를 통한 통합 PV 데이터베이스
- 웹, 이메일 및 MICC 수신 모듈
- 사례 처리, 자동 내러티브, 신호 감지
- E2B R2/R3 지원 및 실시간 분석
- 통합 CTMS, EDC, eTMF, ePRO, IWRS 및 eConsent 모듈

차별화

- 사례 예약, 분류 및 처리를 위한 AI 기반 자동화
- 엔드투엔드 통합 시스템(레거시 스택의 파편화된 도구와 비교)
- 내장된 규정 준수 도구(예: 제출, 보고)
- 인도 10대 제약사 중 상위 3개사가 신뢰하는 기업

전략적 발자국

TARGET PRICE

\$ 0

GROSS REVENUE

\$ 3,000,000

EBITDA

\$ 1,000,000

BUSINESS TYPE

소프트웨어 및 SAAS

COUNTRY

인도

BUSINESS ID

L#20250961

- 인도, 미국, 영국 및 더 넓은 유럽에서 강력한 입지를 확보하고 있습니다.
- 글로벌 CRO에 포함 및 파트너십을 통한 확장(예: Wipro, Persistent, Cognizant)
- 250개 이상의 임상 연구에서 활발히 사용

비전

- 2025: AI 주도의 약물감시 워크플로 자동화
- 2030: 시장 점유율 30%를 차지하는 글로벌 톱 10 태양광 IT 공급업체로 도약하기

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The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

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