

B2B 부동산 서비스





B2B

다가구 커뮤니티 및 부동산 관리 회사를 위한 수리 및 교체 서비스를 전문으로 하는 수익성 높고 탄탄한 비즈니스를 인수할 수 있는 기회를 제공하게 되어 기쁘게 생각합니다. 이 회사는 노스캐롤라이나와 사우스캐롤라이나의 I-85 회랑을 따라 운영되며 강력한 성장 잠재력을 갖춘 간소화된 자산 경량 비즈니스 모델을 제공합니다.

주요 비즈니스 하이라이트

- 2024년에 330만 달러의 매출을 달성하여 2023년의 240만 달러에서 37.5%의 큰 증가율을 보였습니다. 이러한 상승 추세는 탄탄한 수요와 시장 침투력을 보여줍니다.
- 이 비즈니스는 광범위한 수리 및 교체 서비스를 수행하는 자격을 갖춘 전문 하청업체 네트워크를 예약하고 관리하는 데 탁월합니다. 이 모델은 사내 인력과 계약업체의 라이선스가 필요하지 않으므로 운영 오버헤드와 복잡성을 줄일 수 있습니다.
- 당사의 고객 기반은 주로 안정적이고 반복적인 고객으로 구성되어 있으며, 다가구 커뮤니티가 매출의 65%, 부동산 관리 회사가 25%를 차지합니다. 나머지 10%는 단독주택에서 발생합니다.
- 효율적인 프로젝트 관리로 전체 작업의 80%가 영업일 기준 2일 이내에 완료되어 높은 고객 만족도와 재구매로 이어집니다.
- 이번 인수는 소유주가 원하는 캐롤라이나주 내의 집이나 사무실에서 비즈니스를 운영할 수 있는 특별한 기회를 제공합니다. 현 소유자는 지속적인 성공을 보장하기 위해 포괄적인 교육과 원활한 전환을 제공하기 위해 최선을 다하고 있습니다.

TARGET PRICE

\$ 3,750,000

GROSS REVENUE

\$ 3,300,000

EBITDA

\$ 1,125,000

BUSINESS TYPE

서비스

COUNTRY

미국

BUSINESS ID

L#20251006

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