

# SAAS 소프트웨어 솔루션 및 AI/ML



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## SAAS

## AI/ML

런던에 본사를 둔 소프트웨어 솔루션, 데이터, AI/ML 전문 기업으로, 주요 글로벌 브랜드의 디지털 제품 관리 및 글로벌 운영을 혁신하는 데 중점을 두고 있습니다. 맞춤형 소프트웨어 개발, 데이터 과학, 엔지니어링, 소프트웨어 정의 데이터 센터 등 전체 제품 개발 라이프사이클에 걸친 서비스를 제공합니다.

이 회사는 잠재적으로 마진을 높이고 반복적인 수익을 달성하기 위해 자체 제품과 솔루션을 개발하는 데 주력하고 있습니다.

- 약 100명의 건축가, 엔지니어, 개발자로 구성된 영국 기반 팀을 보유하고 있습니다.
- 지난 3년 동안 이 회사는 39% 이상의 연평균 매출 성장률을 기록했습니다.
- 2025년부터 2027년까지 연평균 60% 이상의 매출 성장을 예상하며, 6,100만 달러 이상을 목표로 하고 있습니다.
- 이 비즈니스는 다년간의 계약으로 80%의 고객 유지율을 기록하고 있습니다.
- 이 회사는 부채가 없으며 100% UBO(궁극적 수익 소유자)의 깨끗한 소유 구조를 가지고 있습니다.

## TARGET PRICE

\$ 90,000,000

## GROSS REVENUE

\$ 15,000,000

## EBITDA

\$ 4,500,000

## BUSINESS TYPE

소프트웨어 및 SAAS

## COUNTRY

영국

## BUSINESS ID

L#20251018

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