

75년간 사우디 산업 EPC 챔피언 비즈니스



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75 EPC

인수 기회 75년 전통의 사우디아라비아 최고의 건설 및 산업 플랫폼. 이 파트너십은 글로벌 엔지니어링 표준과 뿌리 깊은 현지 실행 숙련도를 결합하여 지역 EPC(엔지니어링, 조달 및 건설) 강국을 만들기 위해 설계되었습니다..

- 1940년대에 설립된 이 회사는 70년 이상 지속적으로 사업을 운영해 온 영국 인프라 개발의 선구자입니다..
- 다음을 포함하여 사우디아라비아에서 가장 영향력 있는 기관과 ‘1등급’ 및 우선 계약자 지위를 보유하고 있습니다. , **SABIC** 및 . **(SEC)**
- 75년:역사 동안 평판 문제 없이 탁월한 안전 및 배송 기록을 유지합니다.
- 수천 명의 숙련된 전문가로 구성된 인력과 확립된 제작 야드의 지원.

: 1.3

- **2030**이 파트너십은 사우디 아라비아의 경제 혁신에 따른 대규모 자본 배치를 포착할 수 있는 독보적인 위치에 있습니다..
- 독립형 글로벌 기업은 다음과 관련하여 상당한 장애물에 직면합니다.**IKTVA** (국내 총 부가가치) 규정 준수 및 현지 관계 자본과 관련하여 어려움을 겪고 있습니다.
- 이 거래를 통해 글로벌 파트너는 10-15 년의 시장 개발을 건너 뛰고 즉시 액세스 할 수 있습니다. **500** .

합작 투자 모델은 두 파트너의 상호 보완적인 강점을 활용합니다:

- 독점 기술, FEED(기본설계), 고급 프로젝트 관리 시스템, 국제 공급망 네트워크

TARGET PRICE

\$ 125,000,000

BUSINESS TYPE

건설 회사

COUNTRY

사우디 아라비아

BUSINESS ID

L#20261000

- 현지 건설 실행, IKTVA 엔진, 인력 물류, 규제 기관과의 뿌리 깊은 고객 신뢰.
- 스케일업 목표 **18 5년** 이내.
- 조달 비용 3~5% 절감 및 현지 제조 효율성 향상으로 예상되는 EBITDA 상승 효과.
- 사우디를 거점으로 3~4년 내에 UAE, 카타르 등 3개 신규 GCC 시장으로 확장하는 로드맵.
- 향후 기업공개 가능성 (사우디 증권 거래소) 또는 5~7년 후 프리미엄 밸류에이션으로 전략적 엑시트 가능성.

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