

2x 잘 알려진 중소기업 운송 사업의 포트폴리오





2x

괴롭히는 사람:

- 포르투갈 북부의 Oporto 외곽에 위치한 2개의 잘 알려진 SME 트럭 회사 그룹. 주요 도로 근처에 자체 물류 플랫폼이 있습니다.
- 20년 이상의 활동으로 지속 가능한 운영이 국내 및 국제적으로 확산되었습니다.
- 전국 우체국 네트워크 서비스, 유명 대형 DIY 소매점, 대형 가전 제품 매장, 웹 매장 회사, 기타 국내 및 국제 트럭 운송 회사와 같은 매우 견고한 고객 기반을 보유하고 있습니다.
- 3,5톤에서 최대 40톤에 이르는 38대의 배송 트럭과 5대의 Lorries와 45명의 작업자가 있습니다.
- 현금 흐름을 잘 관리하면 평균 미수금이 30일, 미지급금이 35일입니다.
- 임대 시설에서 운영합니다. (자신의 부동산 회사 소유)

2021년 연결 매출 2,700만 유로

2021년 연결 및 조정 ebitda 200k€

2022년 예상 매출 = 3,200만 유로

예측 ebitda = 300k€

판매 옵션:

- 양사 호가 = 1,500만 유로
- RE가 있는 회사가 운영하는 회사의 총 요구 가격 = 4,500만 유로(RE의 경우 300만 유로)

RE 특성:

- 20.000m2 플롯
- 사무실에 있는 3개의 주요 창고

판매자는 판매자 금융, 수익 창출 등을 포함한 여러 인수 구조화 시나리오와 함께 협상에 열려 있습니다.

구매자의 요구와 협상에 따라 거래 기간 동안 유지됩니다.

구매자가 요구하는 경우 비경쟁 계약이 가능합니다.

TARGET PRICE

EUR 1,500,000

GROSS REVENUE

EUR 3,200,000

EBITDA

EUR 300,000

BUSINESS TYPE

물류 회사

REASON FOR SELLING

매각사유 : 승계 부재와 퇴직.

COUNTRY

포르투갈

BUSINESS ID

L#20220279

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