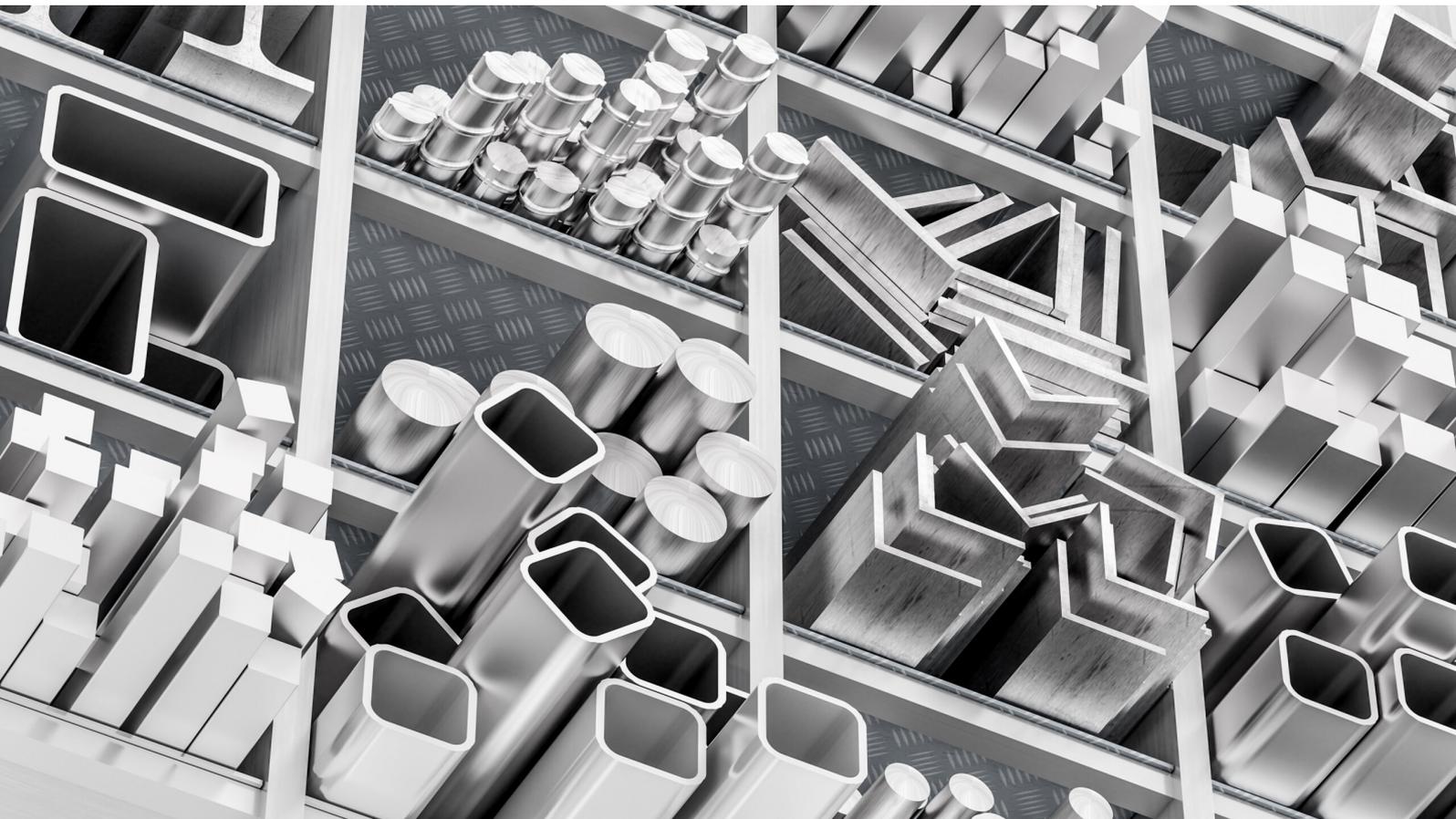


# 알루미늄 프로파일

## 제조업체



**MERGERSCORP**

1991년에 설립된 이 판매용 금속 제조 회사는 터키의 선도적인 알루미늄 프로파일 생산업체 중 하나입니다. 메탈 컴퍼니는 이스탄불 근교에 위치한 총 40.000m2 이상의 면적에 착륙했습니다. 회사는 2750톤, 1850톤, 1540톤 규모의 압출 라인 3개를 보유하고 있습니다. 회사의 2750 압출 프레스는 업계에서 가장 큰 자동 프레스 중 하나로 폭 310mm, 길이 13.4m의 강화 프로파일을 생산할 수 있습니다.

연간 20.000톤 이상의 생산 능력을 갖춘 이 회사는 표준 프로파일, 시그마 프로파일, 가구 프로파일, LED/냉각 프로파일, 태양 에너지 프로파일을 생산하고 있습니다.

#### 경쟁 우위

회사는 고객 기반을 다각화하여 강력한 리스크 완화 전략을 보유하고 있으며, 터키 전역의 산업체 및 건설사(해외 20개국 이상, 300개 이상의 고객사)를 통해 판매하고 있습니다.

#### 금융

2016: 2016년: 8,300만 터키 리라 = 9,940,727달러

2017: 2017년: 1억 터키 리라 = 미화 13,174,458 달러

2018: 2018년: 1억 3천만 터키 리라 = 미화 15,569,814달러

2019년: 124백만 터키 리라 = \$14,851,207 USD

EBITDA 마진 13.00%

#### 주요 데이터

- 2018년에는 북미 지역으로의 수출이 급격히 증가하여 전체 수출의 50.00%를 차지했습니다.
- 생산 능력: 22,000 T
- 직원 수 250+

#### 인증서

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT 및 IFT ROSENHEIM.

#### 기회

1차 알루미늄 소비량은 2013년부터 2017년까지 전 세계적으로 21.3% 증가했으며, 이는 다운스트림 시장의 역동성과 금속의 높은 보급률을 반영합니다. 전 세계 알루미늄 수요 증가율은 2021년까지 3.8%로 예상됩니다.

#### TARGET PRICE

\$60,000,000

#### GROSS REVENUE

\$14,900,000

#### EBITDA

\$1,900,000

#### BUSINESS TYPE

제조업

#### ESTABLISHED

1991-04-13

#### COUNTRY

터키

#### BUSINESS ID

L#20210063

2019년 전 세계 알루미늄 시장 규모는 1,232억 달러였습니다. 바, 시트 및 롤 제품군은 전 세계 알루미늄 시장의 26.7%를 차지합니다.

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

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