

반세기 역사를 자랑하는 육류 및 농산물 소매업체





이 비즈니스는 다양한 식료품 시장 제품과 테이크아웃 반찬을 제공합니다. 신선한 육류는 지역 환경 내의 고객과 파트너에게 소매 및 도매로 판매됩니다. 전문 품목, 유명 브랜드, 냉동고 스페셜부터 델리 샌드위치와 사전 조리된 테이크아웃 식품까지, 이 소매업체는 최고의 평가와 명성을 자랑하며 수많은 수상 경력을 통해 품질에 대한 높은 평가를 받고 있습니다. 안정적인 장비와 업데이트된 설비를 통해 2023년 매출은 9,355,000달러, 재량 수익은 646,000달러, EBITDA는 569,869달러라는 이정표적인 수준을 달성했습니다.

현지 소매(53%) 및 도매(47%) 시장에서 강력한 지배력을 확보하고 있으며, 업데이트된 POS 시스템과 Uber Eats와 같은 음식 배달 서비스 수용을 통해 전략적 확장 기회가 존재합니다.

추천을 보내는 대규모 단골 고객층 외에도 활발한 웹사이트, 소셜 미디어를 통한 참여, 다이렉트 메일, 편리한 위치 등 다양한 마케팅 활동을 펼치고 있습니다.

4,700평방피트 규모의 소매 시설에는 냉장 보관 및 케이스 진열, 고기 절단 및 음식 준비 공간, 재고 보관을 위한 백룸, 입고 공간, 넓은 사무 공간 등이 완비되어 있습니다! 이 부동산은 트래픽이 많은 쇼핑 사이트에 월 8,781달러에 5년 임차 계약을 맺고 있으며, 2038년까지 연장할 수 있는 옵션이 있습니다.

50년간의 업계 경험을 바탕으로 매일 업무를 진행하는 35명의 비노조 직원을 감독할 수 있는 소유주 또는 GM이 가장 적합한 비즈니스입니다.

표준 전환이 가장 이상적이지만, 현재 소유권은 보상과 함께 최대 2년간 사용할 수 있습니다. 부유한 필라델피아 교외에 위치한 이 지역은 가족 친화적인 환경에서 야외 활동, 우수한 교육, 역사적으로 풍부한 문화를 즐길 수 있는 곳입니다.

제품 분석

1. 육류 도매: 47%
2. 육류 소매업: 23%
3. 델리 리테일: 19%
4. 식료품 및 농산물 소매업: 11%

연평균 6.5%의 성장 추세

TARGET PRICE

\$2,150,000

BUSINESS TYPE

소매 기타

COUNTRY

미국

BUSINESS ID

L#20240645

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